

Media	Reach and Exposure	Monthly Cost	Annual Cost	Notes and Exclusivity
Newsletter Sponsorship	<ul> <li>4000 La Jolla Village Merchants/Visitors</li> <li>Open Rate – 21%</li> <li>Click Rate – 5%</li> </ul>	\$300/month	\$3000/annually	Maximum of three advertisers per issue
www.lajolibythesea.com Banner Ad (Header)	60,000 total page views/month Choose category: Events	\$300/monthly appears on all event pages	\$3000/annually	LJVMA/Partner Events Only
Event Calendar Banner Ad (Footer)	60,000 total page views/month	\$300/monthly appears on all event pages	\$3000/annually	Limited to Community/Public Events
Merchant Association Webpages	60,000 total page views/month	\$300/monthly per page	\$3000/annually	Category Exclusivity
<i>"Enjoya La Jolla"</i> Sponsorship Second Saturday Sip, Shop and Stroll	2,000 Attendees monthly   12,000 Email Contacts  60,000 Website Pageviews/month   On-site signage/recognition   Recognition in Publicity and Press Releases   6500 Print Pieces (posters, postcards, event programs, etc.) Other opportunities available including vehicle wraps, promotional items, outdoor display and more.			
	Signature Sponsor Entertainment Sponsor Parking Sponsor Promotional Sponsor Stage Sponsor Prize Sponsor VIP/Volunteer Hospitality	\$5000/month \$1500/month In kind or \$1250 \$1000/month \$500/month In kind donation In kind food/beverage or \$500	\$50,000 annually \$15,000 annually \$12,500 annually \$10,000 annually \$5000/annually Varies	Exclusive Exclusive
Business4Breakfast Sponsorship	In kind: Venue and Breakfast for 30 – 75 attendees (6000 member contacts monthly)	In kind or \$600	\$6000/annually	Category Exclusivity
Street Banner Display Program	36,000 Cars Daily along Torrey Pines Road and throughout the Village	<ul> <li>100 Poles Available</li> <li>20 Poles - \$500 LJVMA Members. \$550 NM</li> <li>50 Poles - \$1000/\$1100</li> <li>75 Poles - \$1250/\$1400</li> <li>100 Poles - \$1500/\$1650</li> </ul>	Multi-month/year discounts available	<ul> <li>Prices do not include installation (\$36/pole) or two-sided banner production fee (\$70).</li> <li>Banners can be stored at no additional charge for multi- month/year programs</li> <li>Street banners must meet City of San Diego guidelines.</li> </ul>
Custom	Contact us to explore your ideas and budget.			

All advertising and sponsorship partnerships are subject to Board of Directors approval.