## La Jolla Village Merchant Association Balance Sheet As of August 31, 2019

Current Assets   Checking/Savings   Wells Fargo   70,754.28		Aug 31, 19
Checking/Savings         70,754.28           Total Checking/Savings         70,754.28           Accounts Receivable         11,549.96           Total Accounts Receivable         11,549.96           Other Current Assets         3,237.73           Prepaid Insurance         3,237.73           Security Deposit         1,842.00           Total Other Current Assets         87,383.97           Fixed Assets         87,383.97           Fixed Assets         90,412.89           Furniture & Equipment         90,412.89           less Accumulated Depreciation         40,412.89           Website         21,050.00           TOTAL ASSETS         87,383.97           LIABILITIES & EQUITY         Liabilities           Current Liabilities         16,774.69           BID Advance         -13,545.01           CA Income Tax         169.64           Federal Income Tax         169.64           Federal Income Tax <td>ASSETS</td> <td></td>	ASSETS	
Wells Fargo         70,754.28           Total Checking/Savings         70,754.28           Accounts Receivable         11,549.96           Total Accounts Receivable         11,549.96           Other Current Assets         3,237.73           Security Deposit         1,842.00           Total Other Current Assets         5,079.73           Total Other Current Assets         87,383.97           Fixed Assets         90,412.89           Furniture & Equipment         39,362.89           less Accumulated Depreciation         40,412.89           Website         21,050.00           Total Fixed Assets         0.00           TOTAL ASSETS         97,383.97           LIABILITIES & EQUITY         Liabilities           Current Liabilities         0ther Current Liabilities           Other Current Liabilities         16,774.69           BID Assessment         16,774.69           Line of Credit BizX         10,464.96           Payroll Liabilities         10,464.96           Payroll Liabilities         450.90           Medicare         42,74           Social Security         186.63           Total Other Current Liabilities         14,576.19           Total Current Liabilities		
Accounts Receivable		70,754.28
Accounts Receivable         11,549,96           Total Accounts Receivable         11,549,96           Other Current Assets         3,237,73           Prepaid Insurance         3,237,73           Security Deposit         1,842,00           Total Other Current Assets         5,079,73           Total Current Assets         87,383,97           Fixed Assets         90,412,89           Furniture & Equipment         90,412,89           less Accumulated Depreciation         90,412,89           Website         21,050,00           Total Fixed Assets         0,00           TOTAL ASSETS         87,383,97           LIABILITIES & EQUITY         1           Liabilities         16,774,69           Other Current Liabilities         16,774,69           BID Advance         13,545,01           BID Advance         13,545,01           BID Assessment         16,774,69           Line of Credit BizX         10,464,96           Payroll Liabilities         10,464,96           CA Disability         31,64           CA Income Tax         450,90           Medicare         42,74           Social Security         186,63           Total Current Liabilities	Total Checking/Savings	70,754.28
Other Current Assets         3,237.73           Security Deposit         1,842.00           Total Other Current Assets         5,079.73           Total Current Assets         87,383.97           Fixed Assets         87,383.97           Fixed Assets         9,362.89           less Accumulated Depreciation         -60,412.89           Website         21,050.00           Total Fixed Assets         0.00           TOTAL ASSETS         87,383.97           LIABILITIES & EQUITY         40.00           Liabilities         0.00           Other Current Liabilities         16,774.69           BID Advance         -13,545.01           BID Assessment         16,774.69           Line of Credit BizX         10,464.96           Payroll Liabilities         31.84           CA Disability         31.84           CA Income Tax         169.64           Federal Income Tax         450.90           Medicare         42.74           Social Security         186.63           Total Other Current Liabilities         14,576.19           Total Current Liabilities         14,576.19           Total Liabilities         14,576.19           Total Liabilities		11,549.96
Prepaid Insurance	Total Accounts Receivable	11,549.96
Prepaid Insurance	Other Current Accets	
Total Other Current Assets   5,079.73	<b>4</b> ************************************	3 237 73
Total Other Current Assets 5,079.73  Total Current Assets 87,383.97  Fixed Assets Furniture & Equipment 39,362.89 less Accumulated Depreciation -60,412.89 Website 21,050.00  Total Fixed Assets 0.00  Total Fixed Assets 0.00  TOTAL ASSETS 87,383.97  LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities BID Advance -13,545.01 BID Assessment 16,774.69 Line of Credit BizX 10,464.96  Payroll Liabilities CA Disability 31.64 CA Income Tax 169.64 Federal Income Tax 450.90 Medicare 42.74 Social Security 186.63  Total Payroll Liabilities 14,576.19  Total Current Liabilities 14,576.19  Total Current Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.64 Net Income -208.66  Total Equity 72,807.78	•	•
Fixed Assets Furniture & Equipment less Accumulated Depreciation Website  Total Fixed Assets  Total Fixed Assets  Total Fixed Assets  C.0.00  Total Fixed Assets  C.0.00  Total Fixed Assets  C.0.00  Total Fixed Assets  Current Liabilities  Current Liabilities  Other Current Liabilities  BID Advance BID Assessment 16,774.69 Line of Credit BizX Payroll Liabilities  CA Disability 31.64 CA Income Tax 169.64 Federal Income Tax 450.90 Medicare 42.74 Social Security 186.63  Total Payroll Liabilities  Total Other Current Liabilities  14,576.19  Total Current Liabilities  14,576.19  Equity Equity Prior Period Adjustment Interfund-Cost of Admin LJCAP Unrestricted Net Assets Net Income -208.66  Total Equity To	•	<del></del>
Fixed Assets         39,362.89           less Accumulated Depreciation         -60,412.89           Website         21,050.00           Total Fixed Assets         0.00           TOTAL ASSETS         87,383.97           LIABILITIES & EQUITY         87,383.97           LIABILITIES & EQUITY         14 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	i otal Other Current Assets	
Furniture & Equipment less Accumulated Depreciation Website  Total Fixed Assets	Total Current Assets	87,383.97
less Accumulated Depreciation Website  Total Fixed Assets  0.00  TOTAL ASSETS  87,383.97  LIABILITIES & EQUITY Liabilities Current Liabilities BID Advance BID Assessment Line of Credit BizX Payroll Liabilities CA Disability CA Income Tax Federal Income Tax Federal Income Tax Medicare Social Security  Total Payroll Liabilities  Total Other Current Liabilities  Total Other Current Liabilities  Total Current Liabilities  Total Current Liabilities  Total Current Liabilities  Total Current Liabilities  14,576.19  Equity Equity Prior Period Adjustment Interfund-Cost of Admin LJCAP Unrestricted Net Assets Net Income -208.66  Total Equity 72,807.78		20.000.00
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TOTAL ASSETS 87,383.97  LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities BID Advance -13,545.01 BID Assessment 16,774.69 Line of Credit BizX 10,464.96 Payroll Liabilities CA Disability 31.64 CA Income Tax 169.64 Federal Income Tax 450.90 Medicare 42.74 Social Security 186.63  Total Payroll Liabilities 881.55  Total Other Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income -208.66  Total Equity 72,807.78	Website	21,050.00
LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities BID Advance BID Assessment Line of Credit BizX Payroll Liabilities CA Disability CA Income Tax Federal Income Tax Medicare Social Security  Total Payroll Liabilities  Total Other Current Liabilities  Total Current Liabilities  Equity Equity Equity Equity Federal Cost of Admin LJCAP Unrestricted Net Assets Net Income Total Equity Total Equity Total Equity Total Equity For Period Adjustment Interfund-Cost of Admin LJCAP Unrestricted Net Assets Net Income Total Equity	Total Fixed Assets	0.00
Liabilities Current Liabilities Other Current Liabilities BID Advance -13,545.01 BID Assessment 16,774.69 Line of Credit BizX 10,464.96 Payroll Liabilities CA Disability 31.64 CA Income Tax 169.64 Federal Income Tax 450.90 Medicare 42.74 Social Security 188.63  Total Payroll Liabilities 881.55  Total Other Current Liabilities 14,576.19  Total Current Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income -208.66  Total Equity 72,807.78	TOTAL ASSETS	87,383.97
Current Liabilities Other Current Liabilities BID Advance -13,545.01 BID Assessment 16,774.69 Line of Credit BizX 10,464.96 Payroll Liabilities CA Disability 31.64 CA Income Tax 169.64 Federal Income Tax 450.90 Medicare 42.74 Social Security 186.63  Total Payroll Liabilities 881.55  Total Other Current Liabilities 14,576.19  Total Current Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income 72,807.78	LIABILITIES & EQUITY	
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BID Assessment Line of Credit BizX 10,464.96 Payroll Liabilities CA Disability 31.64 CA Income Tax 169.64 Federal Income Tax Medicare Acordinate Social Security 186.63  Total Payroll Liabilities  Total Other Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment Interfund-Cost of Admin LJCAP Unrestricted Net Assets Net Income 72,807.78	Other Current Liabilities	
Line of Credit BizX Payroll Liabilities CA Disability CA Income Tax 169.64 Federal Income Tax Medicare Social Security 186.63  Total Payroll Liabilities  Total Other Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment Interfund-Cost of Admin LJCAP Net Income 172,807.78  Total Equity 72,807.78	BID Advance	-13,545.01
Payroll Liabilities CA Disability CA Income Tax 169.64 Federal Income Tax 450.90 Medicare 42.74 Social Security 186.63  Total Payroll Liabilities 881.55  Total Other Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment Interfund-Cost of Admin LJCAP Unrestricted Net Assets Net Income 72,807.78	BID Assessment	16,774.69
CA Disability CA Income Tax 169.64 Federal Income Tax Medicare Medicare Social Security 186.63  Total Payroll Liabilities 881.55  Total Other Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment Interfund-Cost of Admin LJCAP Unrestricted Net Assets Net Income 72,807.78	Line of Credit BizX	10,464.96
CA Income Tax       169.64         Federal Income Tax       450.90         Medicare       42.74         Social Security       186.63         Total Payroll Liabilities       881.55         Total Other Current Liabilities       14,576.19         Total Current Liabilities       14,576.19         Total Liabilities       14,576.19         Equity       14,576.19         Equity Prior Period Adjustment       -11,618.60         Interfund-Cost of Admin LJCAP       20,800.00         Unrestricted Net Assets       63,835.04         Net Income       -208.66         Total Equity       72,807.78	Payroll Liabilities	
Federal Income Tax 450.90 Medicare 42.74 Social Security 186.63  Total Payroll Liabilities 881.55  Total Other Current Liabilities 14,576.19  Total Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Fior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income -208.66  Total Equity 72,807.78	• · · · · · · · · · · · · · · · · · · ·	31.64
Medicare Social Security42.74 186.63Total Payroll Liabilities881.55Total Other Current Liabilities14,576.19Total Current Liabilities14,576.19Total Liabilities14,576.19EquityEquity Prior Period Adjustment Interfund-Cost of Admin LJCAP Unrestricted Net Assets Net Income-11,618.60 -208.66Total Equity72,807.78	CA Income Tax	169.64
Total Payroll Liabilities 881.55  Total Other Current Liabilities 14,576.19  Total Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income 72,807.78	Federal Income Tax	450.90
Total Payroll Liabilities 881.55  Total Other Current Liabilities 14,576.19  Total Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income -208.66  Total Equity 72,807.78	Medicare	42.74
Total Other Current Liabilities 14,576.19  Total Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income -208.66  Total Equity 72,807.78	Social Security	186.63
Total Current Liabilities 14,576.19  Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income -208.66  Total Equity 72,807.78	Total Payroll Liabilities	881.55
Total Liabilities 14,576.19  Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income -208.66  Total Equity 72,807.78	Total Other Current Liabilities	14,576.19
Equity Equity Prior Period Adjustment -11,618.60 Interfund-Cost of Admin LJCAP 20,800.00 Unrestricted Net Assets 63,835.04 Net Income -208.66  Total Equity 72,807.78	Total Current Liabilities	14,576.19
Equity Prior Period Adjustment         -11,618.60           Interfund-Cost of Admin LJCAP         20,800.00           Unrestricted Net Assets         63,835.04           Net Income         -208.66           Total Equity         72,807.78	Total Liabilities	14,576.19
Equity Prior Period Adjustment         -11,618.60           Interfund-Cost of Admin LJCAP         20,800.00           Unrestricted Net Assets         63,835.04           Net Income         -208.66           Total Equity         72,807.78	Equity	
Interfund-Cost of Admin LJCAP		-11,618.60
Unrestricted Net Assets         63,835.04           Net Income         -208.66           Total Equity         72,807.78		
Net Income         -208.66           Total Equity         72,807.78		
		-208.66
TOTAL LIABILITIES & EQUITY 87,383.97	Total Equity	72,807.78
	TOTAL LIABILITIES & EQUITY	87,383.97

## La Jolla Village Merchant Association Profit & Loss Budget vs. Actual July through August 2019

	Jul - Aug 19	Budget	\$ Over Budget	% of Budget
Income				
Advertising	0.00	1,000.00	-1,000.00	0.0%
Co-op Information Ctr. Advertising	114.00	1,000.00	-1,000.00	0.0 %
Newsletter Sponsorship	0.00	550.00	-550.00	0.0%
Total Advertising	114.00	1,550.00	-1,436.00	7.49
Associate Membership	940.00	834.00	106.00	112.79
Banner Income	0.00	2,334.00	-2,334.00	0.09
BID Income	25,890.90	33,354.00	-7, <b>463</b> .10	77.69
Grant income	0.00	2,500.00	-2,500.00	0.0
Hotel Booking Income	7.41	84.00	-76.59	8.8
SBEP City Fees & Services	0.00	2,200.00	-2,200.00	0.0
SBEP Tech. Assistance/Acctg.	0.00	910.00	-910.00	0.0
Special Events.				
La Jolla After Dark.	0.00	2,000.00	-2,000.00	0.0%
LJ Concours D'Elegence	0.00	834.00	-834.00	0.0%
Total Special Events.	0.00	2,834.00	-2,834.00	0.0
Sponsorship	5,250.00			
Total Income	32,202.31	46,600.00	-14,397.69	69.11
Expense				
Contingency Funds	0.00	3,334.00	-3,334.00	0.0
Design/Beautification				
Holiday DecorRoof Line Lighting	0.00	1,668.00	-1,668.00	0.0%
Landscaping & Maintenance	1,800.00	834.00	966.00	215.8%
Total Design/Beautification	1,800.00	2,502.00	-702.00	71.99
Office /Administration		0.500.00	400.00	ne ne
Accounting/Bookkeeping	2,400.00	2,500.00	-100.00	96.0%
Audit	0.00	768.00	-768.00	0.0%
Bank/Merchant Account Fees	0.00	84.00	-84.00	0.0%
Bankcard Equipment Lease	0.00	84.00	-84.00	0.0%
Dues/Subscriptions/Fees	1,050.00	336.00	714.00	312.5%
Election Costs	0.00	168.00	-168.00	0.0%
Equipment & Furniture	0.00	168.00	-168.00	0.0%
Insurance	3,565.00	834.00	2,731.00	427.5%
Internet	460.00	118.00	342.00	389.8%
Meeting	0.00	168.00	-168.00	0.0%
Office & Cell Phone	744.12	200.00	<b>544</b> .12	372.1%
Office Maintenance Expense	0.00	36.00	-36.00	0.0%
Office Supplies	50.54	168.00	-117.48	30.1%
Parking	180.00	250.00	-70.00	72.0%
Postage & Delivery	297.30	250.00	47.30	118.9%
Printing	-50.00	0.00	-50.00	100.0%
Professional Fees	0.00	168.00	-168.00	0.0%
Rent	3,586.00	3,500.00	86.00	102.5%
Utilities	193.29	200.00	-6.71	96.6%
	12,476.25	10,000.00	2,476.25	124.8
Total Office /Administration				
Outreach/Promotion			050.50	440.00
· · ·	2,436.36	2,086.00	350.36	116.8%
Outreach/Promotion	154.54	834.00	-679. <b>46</b>	18.5%
Outreach/Promotion Co-Op Advertising	154.54 0.00	834.00 834.00	-679.46 -834.00	18.5% 0.0%
Outreach/Promotion Co-Op Advertising Marketing/PR	154.54	834.00	-679. <b>46</b>	18.5%

## La Jolla Village Merchant Association Profit & Loss Budget vs. Actual July through August 2019

	Jul - Aug 19	Budget	\$ Over Budget	% of Budget
Personnel				
Employer Taxes - Federal	764.21	1.142.00	-377.79	66.9%
Employer Taxes - State	27.36	236.00	-208.64	11.6%
Executive Director	12,500,00	10,000.00	2.500.00	125.0%
Health Insurance	2,165,00	710.00	1,455.00	304.9%
Janitorial	0.00	684.00	-684.00	0.0%
Marketing Assistant	0.00	4,168,00	-4.168.00	0.0%
Payroll Fees	237.96	250.00	-12.04	95.2%
Salaries	570.00	0.00	570.00	100.0%
Workers Compensation	-1,055.00	500.00	-1,555.00	-211.0%
Total Personnel	15,209.53	17,690.00	-2,480.47	86.0
Special Events				
City Fees & Services	0.00	2,200.00	-2,200,00	0.0%
La Jolla After Dark	334.29	3,000.00	-2.665.71	11.1%
Quarterly Merchant Mixers	0.00	500.00	-500.00	0.0%
Total Special Events	334.29	5,700.00	-5,365.71	5.9
Total Expense	32,410.97	43,780.00	-11,369.03	74.0
i income	-208.66	2,820.00	-3,028.66	-7.4

## La Jolla Village Merchant Association Profit & Loss by Class July through August 2019

	BID	Discretionary	TOTAL
Income			
Advertising			
Information Ctr. Advertising	0.00	114.00	114.00
Total Advertising	0.00	114.00	114.00
Associate Membership	0.00	940.00	940.00
BID Income	25,890.90	0.00	25,890.90
Hotel Booking Income	0.00	7.41	7.41
Sponsorship	0.00	5,250.00	5,250.00
Total Income	25,890.90	6,311.41	32,202.31
Expense			
Design/Beautification	4 900 00	0.00	4 000 00
Landscaping & Maintenance	1,800.00	0.00	1,800.00
Total Design/Beautification	1,800.00	0.00	1,800.00
Office /Administration			
Accounting/Bookkeeping	2,400.00	0.00	2,400.00
Dues/Subscriptions/Fees	1,050.00	0.00	1,050.00
Insurance	1,500.00	2,065.00	3,565.00
internet	460.00	0.00	460.00 744.12
Office & Cell Phone	744.12 11.82	0.00 38.72	50.54
Office Supplies	180.00	0.00	180.00
Parking	297.30	0.00	297.30
Postage & Delivery	0.00	-50.00	-50.00
Printing	3,586.00	0.00	3,586.00
Rent Utilities	193.29	0.00	193.29
Total Office /Administration	10,422.53	2,053.72	12,476.25
Outreach/Promotion			
Co-Op Advertising	2,386.36	50.00	2,436.36
Marketing/PR	140.00	14.54	154.54
Total Outreach/Promotion	2,526.36	64.54	2,590.90
Personnel			
Employer Taxes - Federal	764.21	0.00	764.21
Employer Taxes - State	27.36	0.00	27.36
Executive Director	8,965.74	3,534.26	12,500.00
Health Insurance	1,623.75	541.25 0.00	2,165.00 237.96
Payroll Fees	237.96 570.00	0.00	570.00
Salaries Workers Compensation	-1,0 <del>5</del> 5.00	0.00	-1,055.00
Total Personnel	11,134.02	4,075.51	15,209.53
Special Events			
La Jolla After Dark	7.99	326.30	334.29
Total Special Events	7.99	326.30	334.29
Total Expense	25,890.90	6,520.07	32,410.97
et Income	0.00	-208.66	-208.66
•			